

Dear Prospective Vendor,

Capital Region's official kick-off to spring, the Albany Tulip Festival returns in 2024 to celebrate its 76th anniversary. This free 2-day event is Albany's crown jewel; showcasing picturesque Washington Park and its 180,000 tulips at their peak. Featuring an array of vendors, specialty zones, live music, and entertainment, this cherished festival continues to draw 80,000+ attendees annually from locals to international travelers of all demographics.

The Office of Cultural Affairs is currently accepting applications from potential food vendors. The food row features a high-quality mix of diverse menus for patrons to enjoy. Enclosed, you will find the application packet which contains an information sheet explaining the process, as well as the policies and procedures for vendor participation. **The deadline for all applications to be postmarked is Friday, March 22nd, 2024.**

On behalf of the City of Albany Office of Cultural Affairs, we look forward to receiving your application for the 2024 Tulip Festival. If you have any questions regarding the application process, please contact the Office of Cultural Affairs at **(518) 434-5416** or vendor@albanyny.gov.

Sincerely,
Andre Cowan, Program Aide
The City of Albany Office of Cultural Affairs



FOOD ROW

May 11-12, 2024
Washington Park Albany, NY

GUIDELINES

- Food Row is designed for vendors who create high-quality food and drinks that are affordable for all patrons.
- All vendors must meet all Albany County Health Department temporary food service permit requirements.
- Only products represented in the application and the attached photos may be sold in booth space.
- Glass bottles, Styrofoam containers and, the sale of alcohol are prohibited during festival.
- **Tulip Festival is rain or shine: no refunds will be given due to inclement weather.**

SELECTION

- The selection committee will consist of a jury chosen by the City of Albany Office of Cultural Affairs. All jury decisions are final.
- Applications will be judged on specific application criteria and the overall integrity of the event. Priority given to variety and diversity of food products within the festival.
- Selection notifications will be sent out on **Friday, March 29th, 2024.**
- Failure to provide all required information will be deemed an incomplete application, resulting in rejection.

TIMELINE

March 22nd	Deadline for application	May 11th & May 12th	Load in 6:00 am - 9:00 am
March 29th	Acceptance and rejections mailed	May 11th & May 12th	Tulip Festival open 11:00 am - 6:00 pm*
April 5th	Information packets mailed	<i>*Vendors are required to operate for the entire duration of the festival.</i>	
May 10th	Load-in 1:00 pm – 6:00 pm		

FEES

- **\$10** Application Fee (non-refundable)
- **\$650** per 10'x 30' booth space (if accepted into the festival)
- All vendor fees or payment information must be included with the submission of your application. Rejected applicants will receive returned check or money order for booth space after **March 22nd, 2024.**
- The City will not accept personal checks from any previous vendor who has had a check returned for insufficient funds.

BOOTH

- Booth space: **30' wide by 10' deep.** All displays and products must remain within the confines of the space provided.
- Vendor to provide own electricity, water, tents, tables, chairs, weights, and displays. The booth may not be level, bring leveling devices for displays. This is an outdoor event; be prepared for all types of weather.
- For safety, all tents must be tied down by weights of a minimum of 40lbs. per leg, no staking of tents allowed within the park.
**The City of Albany reserves the right to force the removal of any aspect within their booth if deemed to be unsafe.*

PHOTOS

- Four (4) digital photos submitted with the application: Three (2) representative of the work you plan to sell. One (1) booth setup. One (1) Menu
- All photos submitted in working JPEG format via CD, USB drive, or email, (**vendor@albanyny.gov**), to be used in the jury process.
- Be sure to include the applicant's name on all photos provided. Please note, that CD and USB will not be returned.

ADDITIONAL INFORMATION

- If accepted, a packet containing load-in procedures, parking information, and other necessary information for the weekend to be provided.
- Workers compensation (C105.2) and Disability (DB-120.1) Liability insurance, the minimum limit of one million dollars required.
- Vendor is required to collect and pay NY State Sales tax. A current New York State Tax ID number must be provided on your application and a current Certificate must be displayed within your booth during the festival.
- **Failure to adhere to specified requirements or to submit all necessary information required will result in immediate rejection**
- The City of Albany maintains the right to close any exhibit not in compliance with the provided Policies and Procedures.



**2024 Albany Tulip Festival
Food Row Application**
Application submission deadline Friday, March 22nd, 2024
Fill it out completely and please print or type



NAME: _____
(Last) (First)

BUSINESS NAME: _____

FOOD TYPE/CATEGORY: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE (cell): _____

EMAIL: _____ FOOD TRUCK SIZE: _____

NEW YORK STATE TAX ID: _____

DESCRIPTION OF ATTACHED PHOTOS
Including menu items, pricing, booth display

PHOTO 1. _____

PHOTO 2. _____

PHOTO 3. _____

PHOTO 4. _____

FEES: Two (2) checks or money orders made payable to "THE CITY OF ALBANY" must be submitted with the application.
\$650.00 Booth Fee (returned if not accepted)
\$10.00 Application Fee (non-refundable)

INSURANCE REQUIRED (to be attached to application):

- Workers compensation (C105.2) and Disability (DB-120.1) or a Certificate of Attestation of Exemption (CE-200).
- Proof of Commercial General Liability insurance with a minimum limit of one million dollars.

One (1) Vendor parking permit is provided onsite at this event. Provide information for the vehicle/trailer permit.


Vehicle Plate Number	State Plate Issued	Make, Model & Color
Trailer Plate Number	State Plate Issued	

Were you a Food Vendor at last year's Tulip Festival? Yes ___ No ___
 If requesting a previous year's space, please provide the space number here: _____

***Requested spaces will be taken into consideration; however The City of Albany reserves the right to place all vendors according to the needs of the event**

MAIL COMPLETED APPLICATIONS BY MARCH 22nd, 2024 TO:
 CITY OF ALBANY OFFICE OF CULTURAL AFFAIRS
 24 EAGLE STREET, ROOM M 252
 ALBANY, NY 12207

2024 City of Albany Tulip Festival
Food Vendor Policies and Procedures

1. Only one business or organization may operate in each exhibit space. Sharing of booth space with other businesses or organizations is prohibited. Booth/tent space may not be reassigned or sublet. Exhibitors may not distribute, display, or sell products, literature, or other items from any business or organization other than the one specifically contracted with the City of Albany to rent the booth or tent space
2. The City of Albany reserves the right to change the location, dates, and hours, or to terminate entirely the operation of the scheduled event, at any time and without prior notice to the vendor. The City of Albany will make reasonable efforts to provide advance notice to vendors of any changes or cancellations
3. Items and products:
 - a. An Exhibitor application must be completed, including a full list of all items or products to be sold, distributed free, or sampled; these must be approved by the City of Albany before the start of the festival.
 - b. Balloons, stickers, t-shirts, or posters may not be sold or distributed free without prior consent of the City of Albany
 - c. Helium tanks of any size are prohibited on festival premises
4. General Rules for Exhibitors:
 - a. Exhibitors must provide their water, electricity, tables, tents, and chairs. Tents must be securely weighted down by a minimum of 40 lbs. per leg. Tents cannot be staked into the ground.
 - b. Exhibitors must make arrangements for transport of their products, equipment, etc. to and from their exhibit spaces; festival personnel are not available to assist, and the festival cannot provide storage space for products, equipment, literature, etc. for exhibitors
 - c. Exhibitors must take full responsibility for set-up and other display materials; the City of Albany will establish set-up and takedown times
 - d. Exhibitors must have personnel present and in their booths at all times during the official operating hours of the festival: 11 am to 6 pm daily
 - e. Exhibitors may not open or close earlier or later than the official operating hours, without express permission from the City of Albany
 - f. Exhibitors must keep all displays, merchandise, etc. within the confines of the tent or space itself.
 - g. Exhibitors must keep boxes and cartons out of sight
 - h. Exhibitors must maintain a neat and clean area, and provide refuse bags to condense and secure all waste produced by the booth
 - i. Exhibitors may not hawk, peddle, sell, or advertise outside the assigned area
 - j. Exhibitors may not distribute literature or other items to passers-by while standing outside of the assigned area
 - k. Exhibitors may not have music or conduct activities that may be disruptive to neighboring exhibitors, passers-by, or Tulip Festival personnel; the City of Albany reserves the right to make such determinations
 - l. Exhibitors must return the areas to their pre-festival condition (if repair and cleaning costs are incurred and the City of Albany determines the Exhibitor is responsible, the Exhibitor will be billed for the cost of the repair.) Also, the Exhibitor must comply with the September 1, 1992, New York State Source Separation Law when vending in the City of Albany (separate all waste for proper recycling and disposal)
 - m. Exhibitors must comply with the festival's parking regulations
 - n. Except for food trucks or trailers, no vehicles of any type may be driven/parked on the grass or sidewalks or parked on or near the exhibitor's assigned location during the 2-day festival. If violated, the vehicle would be ticketed and tolled
 - o. The City of Albany may, for publicity purposes, use any photographs or information received or obtained
 - p. Exhibitors must professionally operate their business. At the discretion of the City of Albany, any Exhibitors, agents, or employees of Exhibitors who do not conduct themselves in a professional manner and according to the policies contained herein may be removed from the festival. Festival coordinators reserve the right to remove any objectionable merchandise from any booth. No merchandise shall be displayed or sold with the name "Tulip Festival" or "Pinksterfest" in any form
 - q. Exhibitors that are using an electric generator or any other motor must soundproof that device to the satisfaction of the City of Albany. (This will be strictly enforced due to continual complaints. We suggest anyone using a generator to either have a backup that runs more quietly or to have their current one serviced. The City of Albany does have the right to make anyone not conforming to this or any policies or procedures shut down for the remainder of the event)
 - r. Exhibitors that are cooking and/or vending food products (other than using deep-fryers) shall at all times have a 9lb minimum, commercial grade, ABC-type fire extinguisher within the permitted exhibition space. Exhibitors that are using deep fryers shall at all times have a 6-liter, K-type fire extinguisher within the permitted exhibition space. Exhibitors shall allow the Albany Fire Department to inspect said fire extinguisher, as well as the permitted exhibition space. The City of Albany maintains the right to close any exhibit not in compliance with the above policies
 - s. Exhibitors must comply with City tobacco free-park legislation [Ordinance 38.52.14]. Effective January 1, 2015, all parks in the City of Albany are curb-to-curb tobacco-free. Smoking of any kind is prohibited. Exhibitors in violation of this policy may be subject to a fine and may face revocation of permit or termination of the contract for events exhibitors must stay for the full two days of the event
 - t. The City of Albany does not hold the grandfathered-in clause to any exhibitors
5. Permits/Certificates:
 - a. Exhibitors are solely responsible for collecting and paying all New York State sales taxes and shall properly display their New York State Sales Tax Certificate
 - b. Exhibitors are responsible for obtaining and displaying festival permits as required and operating within any local, state, or federal guidelines or laws
6. Exhibitor is solely liable for equipment (installation, operation, and tear down), and any other personal property at the festival. Exhibitor shall obtain proper insurance coverage for said items to cover loss due to vandalism, theft, or any other casualty. Security is provided at specific designated times; however, any losses due to fire, theft, damage, or injury are the sole responsibility of the Exhibitor. It is specifically agreed that the City of Albany, Albany Tulip Festival, and event personnel shall be held harmless for any claim of theft, vandalism, casualty, or loss. Vendors must close tents and properly secure all equipment and other miscellaneous items by the close of event hours. Vendor assumes all risk for the care and safety of their equipment outside of event hours.
7. Exhibitor shall defend, indemnify, and save harmless the City of Albany and the Albany Tulip Festival, and their employees and agents, from and against all claims, damages, losses, and expenses (including, without limitation, reasonable attorney's fees) arising out of, or in consequence of, any negligent or intentional act or omission of the Exhibitor and/or the Exhibitor's employees or agents, to the extent of the responsibility of the Exhibitor and/or the Exhibitor's employees or agents for such claims, damages, losses, and expenses.
8. Food vendors must procure and maintain Commercial General Liability insurance coverage with limits of \$1,000,000 for each occurrence. An insurance certificate evidencing insurance coverage must be submitted no later than March 25, 2024.
9. Vendors will be prohibited from the use of polystyrene foam containers, cups, or bowls. Also known as "Styrofoam",  These items are usually marked with the following symbol:

Any vendor found using the above-mentioned products marked with this symbol will receive a warning. A second offense will be immediate termination of the contract and removal from the event without a refund of the vending fee
10. Exhibitor shall not bring any animal or pet of any kind within the event, except any animal as defined as a service animal under the Americans with Disabilities Act (ADA); this includes vendor booth spaces.
11. Refunds: If accepted into the festival; no refunds will be given at anytime

Please return the signed Policies and Procedures agreement with the vendor application.

I have read, understand, and agree to abide by the above policies and procedures. Upon acceptance of my application, this form will be binding and will represent the terms of the permit agreement:

AUTHORIZED SIGNATURE _____

EXHIBITOR NAME (print) _____ **DATE** _____

Tips for Safety and Protection

Events Details: The Tulip Festival is free to the public, two-day event held in the City of Albany's Washington Park. Although the park closes at dusk, please note that the park does remain open to the public during evening hours. To assist you in protecting your space on off-hours, The City of Albany provides a team of overnight patrolling security throughout Friday and Saturday evenings. In case an incident occurs, below are some tips and protocols for keeping your booth safe from theft and/or vandalism.

Booth Security Tips:

While our security team will be diligently monitoring the site, we recommend the following tips to enhance the security of your booth:

1. Secure Valuables:

Ensure that all valuable items are stored in lockable containers or cabinets at the end of each day. Consider bringing important documents and valuable items with you at the end of each festival day.

2. Cover Displays:

Covering your displays or products with a fitted cover or cloth can discourage unauthorized handling and protect your items from unexpected weather changes.



3. Secure Hazardous Material:

Ensure that hazardous items such as generators, propane, and fire extinguishers are secured within the booth space at all times.

4. Inventory Check:

Before leaving each night, conduct a quick inventory check and take photos to ensure all items are accounted for. This will help you quickly identify any missing item the next day in case of need for an insurance claim.

5. Contact information in Case of Incident:

Though entrance into the Festival is non-refundable, per #9 in the Policies and Procedures section of the application, please ensure to promptly notify Andre Cowan or a City of Albany Staff member of any incidents that occur.

Andre Cowan (518- 807-1862) Acowan@albanyny.gov

We appreciate your cooperation in adhering to these guidelines, and we are confident that together we can make this event a safe and successful experience for everyone involved.



2024 CITY OF ALBANY TULIP FESTIVAL

VENDOR APPLICATION CHECKLIST:

- Application filled out completely with all required information
- Policies and Procedures read, signed, and attached
- (4) Photos including (1) menu items, (1) clear photo of the booth display, and (2) representative of the work you plan to sell attached to the application
- Two (2) checks or money order (\$650, \$10) made payable to “The City of Albany”
- Proof of Workers Compensation (C105.2) and Disability (DB-120.1) or a Certificate of Attestation of Exemption (CE-200)
- Proof of Commercial General Liability insurance

APPLICATION MUST BE RECEIVED BY FRIDAY, MARCH 22nd, 2024

SEND APPLICATIONS TO:

City of Albany Office of Cultural Affairs
24 Eagle Street, Room M 252
Albany, NY 12207



— OFFICE OF —
CULTURAL AFFAIRS
THE CITY OF ALBANY. NEW YORK

City of Albany Office of Cultural Affairs, City Hall, Albany, NY 12207
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